

Polo Golf and Country Club in Forsyth County, GA

Ours is a community of 1,100 homes located in south Forsyth County. The community has been built in phases starting in 1987 and completing in 2017. The HOA Board assumed our responsibilities in December 2016.

One of the key components of our first 3-year plan was a focus on assessment and upgrading of an aging infrastructure supporting common property investments. We identified our irrigation system a potential opportunity; e.g., controllers dating to original installation in late 80's and early 90's, repairs assigned to a turf management company that was falling far short of the required upkeep, no rain gauges and **water consumption fees that had run at \$15,000 per year**. I should note that we have 7 entrances that are landscaped and another 5 interior landscaped areas.

We did our research and came to a consensus that we needed professional assistance to review the current system and contacted Jason Butler at Conserva Irrigation, among others. Jason and his team completed an assessment and identified legacy components that were not working or not functioning as needed. Due to 2017 budget considerations, Jason outlined a **3 Phase program to span 2017 and 2018 that would assure our problems were addressed in priority order.**

The **first two phases have been implemented.** Economic results have far exceeded our projections. In 2017, our actual water consumption fees dropped from a 2016 expense of over \$15,000 to only \$6,432, a 57% decrease... for a \$8,600 savings or allocation to our goal of a 3 year pay back for the system upgrades to <u>Toro SMART technology</u>.

Conserva is now in the process of rebuilding our system at a highly visible entrance to our community. All legacy components were destroyed during a GDOT highway expansion project. Additionally, we are using the Conserva annual service program to manage any routine damage or system adjustments required as we upgrade landscaping throughout our community.

Our experience over the last 12 months with the Conserva team has been positive and our goals have been met. We highly recommend the Conserva Irrigation team for your HOA irrigation needs.

Gary Jordan President – HOA Board <u>Polo Golf and Country Club</u>